





REAL ESTATE INSTITUTE OF NEW ZEALAND INC

## Market Facts - Median Sale Price

|          |              |    |     |          |           |                 |        |
|----------|--------------|----|-----|----------|-----------|-----------------|--------|
| Apr 1993 | \$82,500.00  | 5  | 85  | -4.10 %  | \$487,500 | \$733,417,019   | 0.07 % |
| May 1993 | \$80,000.00  | 5  | 48  | -3.00 %  | \$384,000 | \$716,604,437   | 0.05 % |
| Jun 1993 | \$70,000.00  | 10 | 36  | -12.50 % | \$683,000 | \$796,460,860   | 0.09 % |
| Jul 1993 | \$45,000.00  | 1  | 20  | -35.70 % | \$45,000  | \$836,436,718   | 0.01 % |
| Aug 1993 | \$96,500.00  | 2  | 73  | 114.40 % | \$193,000 | \$938,471,081   | 0.02 % |
| Sep 1993 | \$112,500.00 | 4  | 1   | 16.60 %  | \$470,500 | \$948,682,660   | 0.05 % |
| Oct 1993 | \$65,250.00  | 4  | 11  | -42.00 % | \$260,500 | \$996,090,217   | 0.03 % |
| Nov 1993 | \$107,750.00 | 4  | 21  | 65.10 %  | \$441,500 | \$1,085,029,912 | 0.04 % |
| Dec 1993 | \$82,000.00  | 1  | 28  | -23.90 % | \$82,000  | \$886,187,302   | 0.01 % |
| Jan 1994 |              | 0  |     |          | \$0       | \$877,617,232   | 0.00 % |
| Feb 1994 | \$64,000.00  | 3  | 199 |          | \$263,000 | \$1,199,005,212 | 0.02 % |
| Mar 1994 |              | 0  |     |          | \$0       | \$1,374,621,944 | 0.00 % |
| Apr 1994 | \$53,500.00  | 2  | -25 |          | \$107,000 | \$1,194,637,761 | 0.01 % |
| May 1994 | \$77,000.00  | 7  | 9   | 43.90 %  | \$557,000 | \$1,232,188,289 | 0.05 % |
| Jun 1994 | \$55,500.00  | 4  | 33  | -27.90 % | \$269,000 | \$1,219,489,367 | 0.02 % |
| Jul 1994 | \$85,000.00  | 5  | 90  | 53.20 %  | \$421,150 | \$1,030,004,868 | 0.04 % |
| Aug 1994 | \$71,000.00  | 4  | 111 | -16.50 % | \$242,000 | \$1,225,481,117 | 0.02 % |
| Sep 1994 |              | 0  |     |          | \$0       | \$1,189,729,750 | 0.00 % |
| Oct 1994 | \$113,000.00 | 3  | 57  |          | \$353,000 | \$1,238,872,714 | 0.03 % |
| Nov 1994 | \$109,750.00 | 4  | 164 | -2.90 %  | \$443,000 | \$1,143,685,282 | 0.04 % |
| Dec 1994 | \$97,500.00  | 2  | 50  | -11.20 % | \$195,000 | \$988,720,543   | 0.02 % |
| Jan 1995 | \$105,000.00 | 5  | 96  | 7.70 %   | \$563,000 | \$783,232,321   | 0.07 % |
| Feb 1995 | \$53,000.00  | 1  | 142 | -49.50 % | \$53,000  | \$1,039,894,077 | 0.01 % |
| Mar 1995 | \$83,000.00  | 6  | 125 | 56.60 %  | \$510,000 | \$1,200,764,392 | 0.04 % |
| Apr 1995 | \$85,000.00  | 5  | 143 | 2.40 %   | \$401,800 | \$973,872,478   | 0.04 % |
| May 1995 | \$60,000.00  | 3  | 31  | -29.40 % | \$294,000 | \$1,171,408,332 | 0.03 % |
| Jun 1995 | \$69,500.00  | 4  | 50  | 15.80 %  | \$266,000 | \$1,152,357,321 | 0.02 % |
| Jul 1995 | \$81,000.00  | 1  | 171 | 16.50 %  | \$81,000  | \$1,114,360,990 | 0.01 % |
| Aug 1995 | \$45,000.00  | 3  | 49  | -44.40 % | \$226,000 | \$1,226,657,283 | 0.02 % |
| Sep 1995 | \$79,500.00  | 5  | 94  | 76.70 %  | \$360,000 | \$1,231,303,637 | 0.03 % |
| Oct 1995 | \$74,000.00  | 3  | 59  | -6.90 %  | \$248,500 | \$1,332,401,698 | 0.02 % |
| Nov 1995 | \$77,000.00  | 4  | 115 | 4.10 %   | \$419,000 | \$1,460,467,069 | 0.03 % |
| Dec 1995 | \$81,500.00  | 2  | 170 | 5.80 %   | \$163,000 | \$1,099,257,181 | 0.01 % |
| Jan 1996 | \$67,600.00  | 5  | 55  | -17.10 % | \$315,100 | \$1,271,220,646 | 0.02 % |
| Feb 1996 | \$67,600.00  | 1  |     | 0.00 %   | \$67,600  | \$1,827,146,957 | 0.00 % |
| Mar 1996 | \$65,000.00  | 5  | 110 | -3.80 %  | \$394,500 | \$1,877,732,896 | 0.02 % |



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|          |              |   |     |          |           |                 |        |
|----------|--------------|---|-----|----------|-----------|-----------------|--------|
| Apr 1996 | \$70,000.00  | 4 | 49  | 7.70 %   | \$274,000 | \$1,506,521,224 | 0.02 % |
| May 1996 | \$51,000.00  | 7 | 65  | -27.10 % | \$416,000 | \$1,438,822,448 | 0.03 % |
| Jun 1996 | \$60,000.00  | 5 | 64  | 17.60 %  | \$409,500 | \$1,015,486,411 | 0.04 % |
| Jul 1996 | \$73,000.00  | 1 | 512 | 21.70 %  | \$73,000  | \$979,024,121   | 0.01 % |
| Aug 1996 | \$105,500.00 | 3 | 135 | 44.50 %  | \$320,500 | \$1,150,932,337 | 0.03 % |
| Sep 1996 | \$93,000.00  | 5 | 107 | -11.80 % | \$453,000 | \$1,187,101,042 | 0.04 % |
| Oct 1996 | \$33,250.00  | 2 | 84  | -64.20 % | \$66,500  | \$1,254,387,177 | 0.01 % |
| Nov 1996 | \$81,000.00  | 6 | 74  | 143.60 % | \$487,000 | \$1,558,585,167 | 0.03 % |
| Dec 1996 | \$75,000.00  | 4 | 66  | -7.40 %  | \$314,000 | \$1,048,735,904 | 0.03 % |
| Jan 1997 | \$104,500.00 | 2 | 32  | 39.30 %  | \$209,000 | \$1,460,012,135 | 0.01 % |
| Feb 1997 | \$62,000.00  | 3 | 78  | -40.70 % | \$177,000 | \$1,519,033,761 | 0.01 % |
| Mar 1997 | \$69,000.00  | 3 | 273 | 11.30 %  | \$256,500 | \$1,610,906,394 | 0.02 % |
| Apr 1997 | \$55,500.00  | 8 | 64  | -19.60 % | \$523,000 | \$1,560,742,734 | 0.03 % |
| May 1997 | \$133,750.00 | 4 | 175 | 141.00 % | \$522,000 | \$1,524,290,660 | 0.03 % |
| Jun 1997 |              | 0 |     |          | \$0       | \$1,285,629,959 | 0.00 % |
| Jul 1997 | \$55,000.00  | 7 | 92  |          | \$416,700 | \$1,393,495,988 | 0.03 % |
| Aug 1997 | \$42,000.00  | 4 | 211 | -23.60 % | \$237,500 | \$1,254,387,191 | 0.02 % |
| Sep 1997 | \$139,500.00 | 2 | 184 | 232.10 % | \$279,000 | \$1,313,384,137 | 0.02 % |
| Oct 1997 | \$74,500.00  | 7 | 68  | -46.60 % | \$518,750 | \$1,430,510,412 | 0.04 % |
| Nov 1997 | \$60,000.00  | 7 | 388 | -19.50 % | \$483,500 | \$1,456,902,923 | 0.03 % |
| Dec 1997 | \$86,500.00  | 2 | 486 | 44.20 %  | \$173,000 | \$1,068,386,219 | 0.02 % |
| Jan 1998 |              | 0 |     |          | \$0       | \$933,755,430   | 0.00 % |
| Feb 1998 |              | 0 |     |          | \$0       | \$1,025,291,780 | 0.00 % |
| Mar 1998 |              | 0 |     |          | \$0       | \$1,308,193,596 | 0.00 % |
| Apr 1998 |              | 0 |     |          | \$0       | \$942,055,932   | 0.00 % |
| May 1998 |              | 0 |     |          | \$0       | \$1,012,923,814 | 0.00 % |
| Jun 1998 |              | 0 |     |          | \$0       | \$966,222,514   | 0.00 % |
| Jul 1998 |              | 0 |     |          | \$0       | \$973,711,962   | 0.00 % |
| Aug 1998 |              | 0 |     |          | \$0       | \$1,042,185,166 | 0.00 % |
| Sep 1998 |              | 0 |     |          | \$0       | \$1,082,091,582 | 0.00 % |
| Oct 1998 |              | 0 |     |          | \$0       | \$1,250,664,403 | 0.00 % |
| Nov 1998 |              | 0 |     |          | \$0       | \$1,414,387,763 | 0.00 % |
| Dec 1998 |              | 0 |     |          | \$0       | \$1,186,805,877 | 0.00 % |
| Jan 1999 | \$114,200.00 | 7 | 88  |          | \$776,200 | \$1,195,339,951 | 0.06 % |
| Feb 1999 | \$145,000.00 | 5 | 33  | 27.00 %  | \$538,000 | \$1,386,135,468 | 0.04 % |
| Mar 1999 | \$77,000.00  | 5 | 58  | -46.90 % | \$455,000 | \$1,609,850,475 | 0.03 % |



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|          |              |    |     |          |           |                 |        |
|----------|--------------|----|-----|----------|-----------|-----------------|--------|
| Apr 1999 | \$99,250.00  | 6  | 158 | 28.90 %  | \$633,000 | \$1,398,634,251 | 0.05 % |
| May 1999 | \$91,000.00  | 4  | 168 | -8.30 %  | \$417,000 | \$1,414,706,741 | 0.03 % |
| Jun 1999 | \$46,500.00  | 3  | 57  | -48.90 % | \$168,000 | \$1,259,348,010 | 0.01 % |
| Jul 1999 | \$116,750.00 | 2  | 39  | 151.10 % | \$233,500 | \$1,337,851,168 | 0.02 % |
| Aug 1999 | \$102,000.00 | 4  | 154 | -12.60 % | \$359,000 | \$1,227,927,982 | 0.03 % |
| Sep 1999 | \$71,250.00  | 8  | 104 | -30.10 % | \$721,550 | \$1,248,581,053 | 0.06 % |
| Oct 1999 | \$69,500.00  | 6  | 80  | -2.50 %  | \$456,000 | \$1,215,170,870 | 0.04 % |
| Nov 1999 | \$75,000.00  | 5  | 70  | 7.90 %   | \$432,250 | \$1,351,230,898 | 0.03 % |
| Dec 1999 | \$90,000.00  | 3  | 23  | 20.00 %  | \$265,500 | \$906,889,354   | 0.03 % |
| Jan 2000 | \$50,000.00  | 4  | 97  | -44.40 % | \$227,000 | \$1,002,276,042 | 0.02 % |
| Feb 2000 | \$166,000.00 | 5  | 91  | 232.00 % | \$817,600 | \$1,273,544,690 | 0.06 % |
| Mar 2000 | \$90,000.00  | 5  | 86  | -45.80 % | \$485,000 | \$1,396,084,521 | 0.03 % |
| Apr 2000 | \$91,500.00  | 2  | 594 | 1.70 %   | \$183,000 | \$1,113,818,099 | 0.02 % |
| May 2000 | \$79,500.00  | 8  | 169 | -13.10 % | \$726,500 | \$1,081,483,516 | 0.07 % |
| Jun 2000 | \$86,450.00  | 4  | 400 | 8.70 %   | \$339,900 | \$1,124,880,926 | 0.03 % |
| Jul 2000 | \$43,000.00  | 3  | 210 | -50.30 % | \$208,000 | \$1,060,134,595 | 0.02 % |
| Aug 2000 | \$94,750.00  | 2  | 277 | 120.30 % | \$189,500 | \$1,087,632,000 | 0.02 % |
| Sep 2000 | \$89,500.00  | 6  | 121 | -5.50 %  | \$579,750 | \$1,069,032,648 | 0.05 % |
| Oct 2000 | \$82,000.00  | 6  | 52  | -8.40 %  | \$483,250 | \$980,253,276   | 0.05 % |
| Nov 2000 | \$55,000.00  | 6  | 205 | -32.90 % | \$408,500 | \$1,228,515,172 | 0.03 % |
| Dec 2000 | \$71,000.00  | 4  | 170 | 29.10 %  | \$406,500 | \$936,485,445   | 0.04 % |
| Jan 2001 | \$99,500.00  | 2  | 76  | 40.10 %  | \$199,000 | \$994,121,763   | 0.02 % |
| Feb 2001 | \$100,000.00 | 3  | 106 | 0.50 %   | \$300,000 | \$1,305,299,516 | 0.02 % |
| Mar 2001 | \$71,500.00  | 10 | 22  | -28.50 % | \$812,000 | \$1,385,885,191 | 0.06 % |
| Apr 2001 | \$89,750.00  | 4  | 130 | 25.50 %  | \$365,000 | \$1,409,788,449 | 0.03 % |
| May 2001 | \$102,500.00 | 4  | 131 | 14.20 %  | \$452,000 | \$1,308,231,537 | 0.03 % |
| Jun 2001 | \$72,000.00  | 6  | 56  | -29.80 % | \$631,000 | \$1,293,270,772 | 0.05 % |
| Jul 2001 | \$68,000.00  | 6  | 111 | -5.60 %  | \$563,500 | \$1,233,240,690 | 0.05 % |
| Aug 2001 | \$69,500.00  | 6  | 109 | 2.20 %   | \$450,000 | \$1,451,696,431 | 0.03 % |
| Sep 2001 | \$100,000.00 | 3  | 82  | 43.90 %  | \$303,000 | \$1,158,915,623 | 0.03 % |
| Oct 2001 | \$83,000.00  | 3  | 143 | -17.00 % | \$306,000 | \$1,433,623,485 | 0.02 % |
| Nov 2001 | \$81,500.00  | 2  | 432 | -1.80 %  | \$163,000 | \$1,682,405,899 | 0.01 % |
| Dec 2001 | \$55,000.00  | 2  | 49  | -32.50 % | \$110,000 | \$1,321,976,029 | 0.01 % |
| Jan 2002 | \$104,150.00 | 5  | 136 | 89.40 %  | \$490,400 | \$1,408,732,170 | 0.03 % |
| Feb 2002 | \$80,000.00  | 1  | 36  | -23.20 % | \$80,000  | \$1,954,697,622 | 0.00 % |
| Mar 2002 | \$100,000.00 | 9  | 103 | 25.00 %  | \$919,800 | \$2,218,064,092 | 0.04 % |



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## Market Facts - Median Sale Price

|          |              |    |     |          |             |                 |        |
|----------|--------------|----|-----|----------|-------------|-----------------|--------|
| Apr 2002 | \$83,500.00  | 4  | 73  | -16.50 % | \$344,500   | \$2,170,418,593 | 0.02 % |
| May 2002 | \$76,000.00  | 8  | 136 | -9.00 %  | \$645,500   | \$2,106,307,805 | 0.03 % |
| Jun 2002 | \$132,000.00 | 9  | 42  | 73.70 %  | \$941,500   | \$1,677,029,080 | 0.06 % |
| Jul 2002 | \$75,000.00  | 3  | 120 | -43.20 % | \$290,500   | \$1,785,431,521 | 0.02 % |
| Aug 2002 | \$117,000.00 | 4  | 86  | 56.00 %  | \$423,000   | \$1,825,131,338 | 0.02 % |
| Sep 2002 | \$80,000.00  | 5  | 33  | -31.60 % | \$462,000   | \$1,854,109,675 | 0.02 % |
| Oct 2002 | \$72,000.00  | 6  | 105 | -10.00 % | \$507,500   | \$2,222,696,747 | 0.02 % |
| Nov 2002 | \$86,500.00  | 5  | 65  | 20.10 %  | \$497,000   | \$2,396,345,565 | 0.02 % |
| Dec 2002 | \$87,000.00  | 9  | 66  | 0.60 %   | \$808,000   | \$1,846,021,505 | 0.04 % |
| Jan 2003 | \$92,000.00  | 6  | 56  | 5.70 %   | \$540,000   | \$1,939,431,080 | 0.03 % |
| Feb 2003 | \$78,000.00  | 3  | 61  | -15.20 % | \$213,000   | \$2,301,186,294 | 0.01 % |
| Mar 2003 | \$102,500.00 | 14 | 97  | 31.40 %  | \$1,557,500 | \$2,662,329,963 | 0.06 % |
| Apr 2003 | \$97,500.00  | 8  | 45  | -4.90 %  | \$899,000   | \$2,286,043,586 | 0.04 % |
| May 2003 | \$87,500.00  | 10 | 36  | -10.30 % | \$877,000   | \$2,924,812,111 | 0.03 % |
| Jun 2003 | \$88,250.00  | 6  | 63  | 0.90 %   | \$634,500   | \$2,493,952,673 | 0.03 % |
| Jul 2003 | \$79,500.00  | 6  | 50  | -9.90 %  | \$513,000   | \$2,635,758,318 | 0.02 % |
| Aug 2003 | \$88,250.00  | 6  | 46  | 11.00 %  | \$565,000   | \$2,705,117,597 | 0.02 % |
| Sep 2003 | \$86,000.00  | 8  | 48  | -2.50 %  | \$767,500   | \$2,828,242,432 | 0.03 % |
| Oct 2003 | \$110,000.00 | 13 | 36  | 27.90 %  | \$1,742,000 | \$3,068,019,983 | 0.06 % |
| Nov 2003 | \$95,000.00  | 6  | 51  | -13.60 % | \$720,000   | \$3,028,646,674 | 0.02 % |
| Dec 2003 | \$132,750.00 | 12 | 54  | 39.70 %  | \$1,690,000 | \$2,413,031,768 | 0.07 % |
| Jan 2004 | \$115,000.00 | 11 | 55  | -13.40 % | \$1,283,000 | \$2,310,184,738 | 0.06 % |
| Feb 2004 | \$146,875.00 | 6  | 58  | 27.70 %  | \$790,250   | \$2,758,234,661 | 0.03 % |
| Mar 2004 | \$122,500.00 | 8  | 39  | -16.60 % | \$1,109,348 | \$3,299,144,744 | 0.03 % |
| Apr 2004 | \$122,000.00 | 15 | 48  | -0.40 %  | \$1,780,000 | \$2,817,130,071 | 0.06 % |
| May 2004 | \$115,000.00 | 11 | 56  | -5.70 %  | \$1,416,500 | \$2,797,608,745 | 0.05 % |
| Jun 2004 | \$117,500.00 | 7  | 32  | 2.20 %   | \$999,500   | \$2,448,118,219 | 0.04 % |
| Jul 2004 | \$35,000.00  | 11 | 59  | -70.20 % | \$712,250   | \$2,338,761,863 | 0.03 % |
| Aug 2004 | \$142,000.00 | 12 | 70  | 305.70 % | \$2,111,000 | \$2,439,929,259 | 0.09 % |
| Sep 2004 | \$118,000.00 | 11 | 57  | -16.90 % | \$1,462,000 | \$2,336,106,623 | 0.06 % |
| Oct 2004 | \$161,000.00 | 4  | 79  | 36.40 %  | \$684,000   | \$2,490,068,104 | 0.03 % |
| Nov 2004 | \$138,000.00 | 5  | 32  | -14.30 % | \$685,000   | \$3,008,383,348 | 0.02 % |
| Dec 2004 | \$122,500.00 | 11 | 57  | -11.20 % | \$1,800,500 | \$2,687,741,945 | 0.07 % |
| Jan 2005 | \$183,000.00 | 4  | 82  | 49.40 %  | \$716,000   | \$2,163,790,625 | 0.03 % |
| Feb 2005 | \$115,000.00 | 7  | 72  | -37.20 % | \$1,585,000 | \$3,201,456,217 | 0.05 % |
| Mar 2005 | \$193,000.00 | 6  | 51  | 67.80 %  | \$1,066,000 | \$3,526,633,657 | 0.03 % |



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|          |              |    |     |          |             |                 |        |
|----------|--------------|----|-----|----------|-------------|-----------------|--------|
| Apr 2005 | \$130,000.00 | 9  | 19  | -32.60 % | \$1,112,500 | \$2,869,916,499 | 0.04 % |
| May 2005 | \$149,000.00 | 8  | 67  | 14.60 %  | \$1,371,000 | \$3,018,908,058 | 0.05 % |
| Jun 2005 | \$124,500.00 | 9  | 51  | -16.40 % | \$1,507,250 | \$2,677,547,168 | 0.06 % |
| Jul 2005 | \$165,000.00 | 6  | 76  | 32.50 %  | \$1,149,000 | \$2,694,916,753 | 0.04 % |
| Aug 2005 | \$210,000.00 | 5  | 145 | 27.30 %  | \$828,000   | \$2,895,264,833 | 0.03 % |
| Sep 2005 | \$230,000.00 | 13 | 48  | 9.50 %   | \$2,995,000 | \$3,111,109,070 | 0.10 % |
| Oct 2005 | \$218,000.00 | 10 | 65  | -5.20 %  | \$2,057,000 | \$2,920,789,673 | 0.07 % |
| Nov 2005 | \$195,000.00 | 3  | 54  | -10.60 % | \$742,000   | \$3,317,975,081 | 0.02 % |
| Dec 2005 | \$173,000.00 | 12 | 22  | -11.30 % | \$2,478,000 | \$2,441,613,387 | 0.10 % |
| Jan 2006 | \$235,000.00 | 3  | 74  | 35.80 %  | \$713,000   | \$2,156,751,887 | 0.03 % |
| Feb 2006 | \$147,500.00 | 6  | 64  | -37.20 % | \$983,000   | \$2,726,977,988 | 0.04 % |
| Mar 2006 | \$198,000.00 | 7  | 88  | 34.20 %  | \$1,464,500 | \$3,642,588,020 | 0.04 % |
| Apr 2006 | \$215,000.00 | 5  | 76  | 8.60 %   | \$1,075,500 | \$2,765,380,586 | 0.04 % |
| May 2006 | \$133,023.00 | 5  | 28  | -38.10 % | \$667,023   | \$3,443,100,067 | 0.02 % |
| Jun 2006 | \$220,000.00 | 11 | 46  | 65.40 %  | \$2,655,000 | \$3,065,823,868 | 0.09 % |
| Jul 2006 | \$171,000.00 | 11 | 43  | -22.30 % | \$1,884,000 | \$2,840,066,918 | 0.07 % |
| Aug 2006 | \$184,500.00 | 10 | 48  | 7.90 %   | \$1,935,100 | \$3,144,183,499 | 0.06 % |
| Sep 2006 | \$196,250.00 | 2  | 76  | 6.40 %   | \$392,500   | \$3,158,205,617 | 0.01 % |
| Oct 2006 | \$235,000.00 | 10 | 24  | 19.70 %  | \$2,452,500 | \$3,345,413,560 | 0.07 % |
| Nov 2006 | \$216,500.00 | 10 | 38  | -7.90 %  | \$2,516,000 | \$3,907,314,743 | 0.06 % |
| Dec 2006 | \$215,000.00 | 7  | 21  | -0.70 %  | \$1,605,000 | \$3,238,012,215 | 0.05 % |
| Jan 2007 | \$264,000.00 | 4  | 60  | 22.80 %  | \$1,135,500 | \$2,842,189,755 | 0.04 % |
| Feb 2007 | \$185,000.00 | 7  | 71  | -29.90 % | \$1,665,000 | \$3,725,714,450 | 0.04 % |
| Mar 2007 | \$181,500.00 | 10 | 34  | -1.90 %  | \$2,059,000 | \$4,534,699,905 | 0.05 % |
| Apr 2007 | \$218,500.00 | 10 | 104 | 20.40 %  | \$2,240,000 | \$3,394,822,216 | 0.07 % |
| May 2007 | \$200,000.00 | 11 | 89  | -8.50 %  | \$2,085,000 | \$3,867,735,793 | 0.05 % |
| Jun 2007 | \$230,000.00 | 4  | 31  | 15.00 %  | \$914,500   | \$3,099,286,491 | 0.03 % |
| Jul 2007 | \$161,500.00 | 3  | 53  | -29.80 % | \$614,500   | \$2,763,617,537 | 0.02 % |
| Aug 2007 | \$235,500.00 | 4  | 23  | 45.80 %  | \$924,000   | \$2,655,528,722 | 0.03 % |
| Sep 2007 | \$245,000.00 | 5  | 22  | 4.00 %   | \$1,132,500 | \$2,440,402,914 | 0.05 % |
| Oct 2007 | \$184,500.00 | 7  | 101 | -24.70 % | \$1,414,000 | \$2,826,047,762 | 0.05 % |
| Nov 2007 | \$235,000.00 | 9  | 51  | 27.40 %  | \$2,095,500 | \$3,282,807,212 | 0.06 % |
| Dec 2007 | \$182,000.00 | 6  | 23  | -22.60 % | \$1,484,000 | \$2,307,364,297 | 0.06 % |
| Jan 2008 | \$289,500.00 | 4  | 19  | 59.10 %  | \$1,449,000 | \$2,054,469,162 | 0.07 % |
| Feb 2008 | \$259,000.00 | 4  | 80  | -10.50 % | \$1,065,000 | \$2,508,468,037 | 0.04 % |



## Market Facts - Median Sale Price

|          |              |   |    |          |           |                 |        |
|----------|--------------|---|----|----------|-----------|-----------------|--------|
| Mar 2008 | \$210,000.00 | 3 | 20 | -18.90 % | \$475,000 | \$2,106,520,863 | 0.02 % |
|----------|--------------|---|----|----------|-----------|-----------------|--------|

Suburbs covered: Elsthorpe, Otane, Waipawa